



Scotland's Import / Export Conference
 Thursday 27th October 2016
 Dynamic Earth

In association with:

THRIVE DIGITAL



Clydesdale Bank

Company	First Name	Surname	Job Title
bwd marketing	Mike	Costello	Marketer
Cutitronics	David	Heath	CEO
Prickly Thistle Scotland Ltd	Clare	Campbell	Director
Freedo One Life	Alex	Papanikolaou	Managing Director
Windair Systems Limited	Godwin	Osigwe	Founder/CEO
Cargoseat Ltd	Gary	Burns	CEO
Marks & Clerk	Graham	Thomson	Partner
Contagious	jason	dobson	Creative Director
OTAQ Ltd	Chris	Hyde	Commercial Director
Fulcrum Insured Employee Benefits	Malcolm	Brebner	Director
Black Art Media	Alan	Mason	Managing Director
Peter Graham & Partners	Kerr	Simpson	Partner
	Paul	Hally	Partner and Chairman
John Scott Davidson Ltd (St James Place)	Russell	Loten	Partner
Reinvent Life Sciences	Vandana	Pillai	Director
Alliance Wine Ltd	LINDA	MCGOWAN	HEAD OF SUPPLY CHAIN
	Euan	Duncan	Partner
Veloeye Limited	Mark	Lawson	Director
Strathleven Distillers	Oliver	Storrie	Director of Sales
klik2learn	Ann	Attridge	Director
R&B Distillers Limited	Zoe	White	Head of Marketing
GCM Creative Ltd	George	Mackay	Director
R&B Distillers Limited	Chris	Hoban	Sales Executive & Brand Ambassador
FEXCO Corporate Payments	David	Lamb	UK Branch Manager/Head of Dealing
Allied Irish Bank GB	sarah	Pickering	Relationship Manager
Carbon masters ltd	KEVIN	HOUSTON	CEO
	Arveen	Arabshahi	Solicitor

Allied Irish Bank	Tina	Crookston	Relationship Manager
ActionCOACH	Daniela	Grendene	Director and Business Coach
Royal Bank of Scotland	Laura	Cunningham	PA to Head of Entrepreneurship
Glidden Design & Brand Communications	Andrew	Glidden	Creative Managing Director
Export Clarity Ltd.	Deborah	Begbie	Managing Director
Translations for Industry	Eward	O'Neill	Head of Account Management
Enterprise Ireland	Maureen	Barry	Market Advisor, Construction, Eng & Cleantech
First Milk	Paul	Stewart	Marketing Executive
Redhead International	Robert	Cockroft	Sales Director
Carlos Alba Media	Carlos	Alba	Owner
Escrivo	Aileen	Boyle	Business Development
doc-department	George	Lewis	Managing Director
Edinburgh College	Victoria	Pyle	International Business Manager
Clerwood Legal Services	Gavin	Tosh	Principal
Pack & Send	Javaid	Akhtar	Director
East of Scotland Growers	Andrew	Faichney	Operations Manager
QMU	Richard	Butt	Dean, School of Arts, Social Sciences and Managememe
Confluence Scotland	Alison	Hiley	Director
YoCo Club	Calum	Leslie	Founder
Dick Winters	Claire	Henderson	Director
White Rabbit Skincare	Melanie	Blane	Founder
VH Innovation Ltd.	Victoria	Hamilton	CEO
Foreign Desk	Thorranze	Cheung	Partner
Stirling Gin	Cameron	McCann	Owner/Director
Stirling Gin	June	McCann	Owner / Director
Foreign Desk	Alessandro	Guaschino	Partner
Form+ Limited	Olubusayo	Longe	Product Manager
Scotsman Conferences	Rebecca	Thompson	Conferences & Events Manager
Scotsman Conferences	Lauren	White	Conferences & Events Co-ordinator
Porter's Gin	Josh	Rennie	Founder
Porter's Gin	Ben	Iravani	Founder
The Holyrood Hotel	Gina	Clark	Sales Manager
Adopt An Intern	Joy	Lewis	Director
Glasgow PDC	Philip	Wilson	Director
Edinburgh Beer Factory	Kirsty	Dunsmore	Marketing Director
Cross Borders Brewing Company	Gary	Munckton	Director & Co-founder
Pandavita	Kieran	Deane	Director

Just Taste	Julia	Schwester	Director
The Glasgow Freight Club	John	McCormick	Honorary Secretary
Black Wolf Brewery	Graham	Coull	Director
Black Wolf Brewery	Andrew	Richardson	Director
Scottish EDGE	Jack	Proctor	Marketing and Communications Assistant
Clydesdale Bank	John	Brown	Head of International Trade Finance
Clydesdale Bank	Liz	Devine	Trade Finance Manager
McDougall Johnstone	Ian	McDougall	Director
YCF	Jonathan	Harris	Editor
BQ Magazine	David	Townsley	Account Director
BQ Magazine	Paul	Regan	BDM
Entrepreneurial Spark	Fay	Weir	Entrepreneur Development Manager
Dynamic Earth	Ellie	Garvie	Events Sales Manager
Dynamic Earth	Becky	Hamilton	Sales Executive
Scottish Institute for Enterprise	Fiona	Godsman	Chief Executive
Membership coordinator	Linda	Churnside	Scotland Food & Drink
Scotland Food & Drink	Kathryn	Mutch	Social Media & promotion
Converge Challenge	Olga	Kozlova	In charge of Converge Challenge
Interface	Siobhan	Jordan	Head of Business Engagement
Macdonald Hotels	Katy	Henderson	Regional Sales Manager
OnPack	Paul	McShane	BDM
Whisky Frames	Ross	Hunter	owner
Whisky Frames	Kristen	Hunter	Director
Holiday Essentials	Shona	Jones	Director
Organically Yours	Julia	Leyden	Director
Crùbag	Jessica	Giannotti	Director
North IT	Paul	Jenkins	Director
Janet Torley Practical Marketing	Janet	Torley	Owner
The Scotsman	David	Lee	PUBLIC AFFAIRS CO-OP
Eat Balanced	Donnie	Maclean	Founder and CEO
Madmoiselle Macaron	Rachel	Hanretty	Founder
Razorbill Instruments	Alex	Ward	Co-Founder
Shotscope	David	Hunter	Chief Executive
Photon Force	Richard	Walker	CEO
Swiipi	Louis	Shena	Co-Founder
Smoothie People	Paula	McGlynn	Owner
Interface	Heather	Alexander	Marketing Manager
Swiipi	Chitresh	Sharma	Co-Founder
Mackays	Paul	Grant	Chairman

Mara Seaweed	Fiona	Houston	CEO
Scotland Office	Lord Andrew	Dunlop	Minister
Fraser of Allander Insitute	Professor Graeme	Roy	Director Designate
Business for Scotland	Gordon	MacIntyre Kemp	Director
Thrive Digital	Emil	Stickland	Director
The Bridge Group	Penny	Heyes	Director
Clydesdale and Yorkshire Bank	John	Brown	Head of Trade and Invoice Finance
Anytime Leisure	Paul	Bodger	Managing Director
Hutchinson Networks Ltd	Stephen	Heslop	COO
Exolta Capital Partners	Steve	Turner	Partner
The Edinburgh International Magic Festival	Svetlana	McMahon	Founder
Kevin McMahon Magic	Kevin	McMahon	Founder
Press	Beth	Glanvill	Freelance
IQ Chocolate	Jane	Shandley	Co-Founder
Tartan Ice	Yvonne	Park	Founder
Plant-N-Grow	Mandy	Bailey	CEO
1000 Mile Journeys	Peter	Syme	Managing Director
Enterprise Foods Ltd	Tony	Moloney	Chairman
Yummy Mummy Box	Elaine	Hunter	Founder
NA	Sarah	Boyle	NA
St James Smokehouse	Mark	Simpson	Business Development Manager
St James Smokehouse	Hayley	Hilton	UK Sales Manager
More 2 Explore	Lucy	Bostock	Founder
Converge Challenge	Jennifer	Black	Marketing Officer
Accountancy Scotland	Jonathan	Brigain	Director
Rabbie's Trail Burners	Kimberley	Laing	Local Sales Executive
Quirky Gift Library Ltd	Sandra	Colamartino	Director
The Edinburgh Address	Hatty	Webster	Guest Relations and Marketing Assistant
More 2 Explore	Mandy	Logan	na
Brewin Dolphin Ltd	Jo	Douglas	Financial Planning Manager
Hutchinson Networks	Olga	Melnyk	Head of Products and Services
Thin Red Line Products	Frazor	Murphy	Partner
Scottish Business in the Community	Vivian	Maeda	Programmes Coordinator
Optimum PPS	Lee Ann	Healy	Managing Partner - Head of Operations
Robin Lawson & Co Ltd	Robin	Lawson	Director
Citypress	Beth	Nicol	Director
Thornton Hope	Graham	McColgan	Operations Manager
O'Leary PR Ltd	Judith	O'Leary	Director

The Edinburgh Recruitment Agency	Georgina	Richardson	Director
Algiz Media	Debra	Murphy	Managing Director
Teviot	Steve	Christie	Agency Development Director
Round Door	Scott	Dalgleish	Door Opener
Message Matters	Andy	Maciver	Director
Optimum PPS	Andy	Croghan	Marketing Manager
Optimum PPS	Stephen	Douglas	Business Development
Teviot	Nick	Cole	Chief Marketing Officer
Lindsays	David	Lindgren	Partner
Newington	Evan	Williams	Account Director
Jumpstart	Sandy	Findlay	Partner Manager
Gravitate HR	Jessica	Igoe	Head of Client Services-Edinburgh
Integrus Communications Ltd	Michael	Donaldson	Director
Integrus Communications Ltd	Mike	Reynolds	Director
The Bridge Group	Graham	Dodson	Director
The BIG Partnership	Graeme	Cleland	Account Director
Homestead	Ian	LeBruce	Founder
Kilted Lobster/Rib Aye	Colin	Hynds	Owner & Head Chef
Eastern Photocolour	Pam	Wallace	Project Manager
Eastern Info	Ewen	McClean	Managing Director
Cormack Consultancy Group	Charles	Cormack	Chairman
Hunter Adams	Leidah	Watts	Business Development Executive
Paolozzi	Chris	Sibbald	Marketing
Chromacity Lasers	Alan	Short	Operations Director
Material	Danni	Gordon	Talent & Culture Manager
Scottish Enterprise	Lorna	Maclean	Enterprise Europe Network Scotland Co-Ordinator
Chromacity Lasers	Chris	Leburn	CEO
HR Consultancy	Travis	Sinclair	Consultant - Accounts & Finance
HR Consultancy	Calum	Parker	Consultant, Senior Finance Appointments
World Teachers	Roddy	Hammond	CEO
Brodies LLP	Ed	McElroy	Organised Services Manager
Canvas Holidays	Margaret	Robertson	Marketing & eBusiness Director
Lending Crowd	Donald	McKinnon	Credit Risk Analysis
Lending Crowd	Riley	O'Dwyer	Business Development
Thin Red Line Products	Jil	Murphy	Co-Founder
Trumpet Design	Adriana	Dunlay	Director
Harper Macleod	Jennifer	Murphy	Solicitor
Broughton Ales	Steve	McCarney	Director

Holiday Inn Edinburgh City West	Laura	Muir	Sales Manager
Picodeliq	Anna	Publico-Ong	Director
J Boulton Designs	James	Boulton	Jewellery Manufacturer
Mercury Tide	Ben	Murdoch-Smith	Client Services Director
Future Sales Factory	Matthew	Bryant	Head of New Sales
Dulas	Ksenia	Siedlecka	Business Development Manager
Chantillie House	Angela	Le Baigue	Owner
Indez	Peter	Mowforth	CEO
SymbaSync	Joseph	McElmeel	CEO/Founder
Celtic Design Consultants	Iain	Steven	Technical Director
PDM (Pinpoint Direct Mail)	Helen	Watson	Sales Manager
Exolta Capital Partners	Suhail	Ahmad	Partner
Red Fox Media	Heather	Whybrow	Management Executive
Fife College	Chris	Cooke	Business Development Manager
University of St Andrews	Ewan	Chirnside	Director, KT Centre
Curtins	Myles	McGregor	Associate
Net Talent	Derek	Gibb	Sales Director
Turcan Connell	Hannah	Starritt	Solicitor
Albagaia	Graham	Tyrie	Chief Executive
Mabbett	Gen	Cannibal	Director of Operations
Business Insurance Bureau	Bob	Hannah	Owner
Line 3 Media	Neil	Guthrie	Director
Glasgow City Heritage Trust	Torsten	Haak	Director
Linked IT Ltd	Ian	Burgess	IT Director
Omnia Creative	Ryan	McIntyre	Accounts Director
Action Coach	Stuart	Mason	Business Development and Growth Coach
Ideas	Steve	Taylor	Managing Director
iWise2 eBusiness Ltd	Beverley	Thomas	Chief Operating Officer
Caelulum	Max	Carcas	Founder
Genoa Black	Gaynor	Duthie	Marketing Manager
Online HR	George	Wilson	Owner
Smart Compliance Ltd	Scott	Wallace	Director
Ergon Equine Ltd	Trace	Ward	Co-Founder & CEO
Better Business International	Douglas	Harrison	Chief Executive
Christine Watson	Christine	Watson	Founder
BTO Solicitors LLP	Jilly	Petrie	Partner
Lark Energy	Peter	Banks	Project Manager
Lark Energy	Andrew	Dempster	Development Manager
The University of Edinburgh	Atif	Syed	Researcher
Richard Price	Richard	Price	N/A
Edinburgh Property Finders	Barbara	Armstrong	Director

Masterton Media	Sally	Masterton	Director
Stramash Games	Tony	Mitchell	Managing Director
CMS Cameron McKenna LLP	Timothy	Pitt	Partners
Strategic AD Ltd (After Digital)	Steve	Plummer	Head of Digital Consultancy
Scottish Property Centre	Stephen	Paterson	Estate Agenc
eoSurgical	Hannah	O'Donnell	Operations Manager
Tanami	Jemma	Goba	Director
hirta	Karen	Anderson	Partner
hirta	Bruce	Brebner	Partner
Comtec	Richard	Tait	Business Manager
Fitness Studio EH1	William	Ford	Director
Service Graphics	Stuart	Connolly	Business Development
5pm.co.uk	Ruth	Broers	Head of Marketing
Shining Light	Georgina	Holdsworth	Owner
Wireframe Immersive	Kevin	Gordon	Commercial Manager
Exolta	Russell	Dagleish	Managing Partner
Clydesdale Bank	Mike	Mackie	Commercial Business Manager
Converge Challenge	Jennifer	Black	Marketing & Events Officer
Crieff Hydro	Iona	Macarthur	Cluster Sales Manager
MediaCom	Gordon	Eldrett	Marketing Director
BE United	Emma	Picken	Co-Founder & Creative Director
Petroceltic International	John	Naismith	Head of Technical
Dumfries & Galloway Council	Andrew	Wood	Councillor
ADVESWATER	Tina	Wright	CEO
Henderson Loggie	Alan	Flavelle	VAT Manager
Juggling Swords	Desiree	Durrant	Director, Client Relations
RNLI	Tamsin	Ferrier	Philanthropy
Retromixer	Denny	Schenk	Co-Founder
Rowanbank Financial Consultants	Andrew	Flockhart	Authorised Investment Adviser
SECC	Emma	Richards	Sales Manager
Scottish Government	Joe	Brown	Policy Manager
PW & Partners Ltd	Rebecca	Helsby	Mortgage & Protection Adviser
The Observatory International	Andy	Crummey	Senior Consultant UK
Henderson Loggie	Barbara	McQuillan	Partner
Media Bloom	Lisa	Macareiu	Founder
RICS	Gail	Hunter	Director for Scotland